

# JAMES H. ULLMER

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## EDUCATION:

**Ph.D., Economics, University of Tennessee**, Knoxville, Tennessee, 1996.

Dissertation: "The Macroeconomics of Nicholas Barbon and Sir William Petty: Were Their Theoretical Innovations Inevitable?"

Supervisor: Professor Hans E. Jensen

Major Areas of Specialization: Managerial Economics  
History of Economics  
Environmental and Natural Resource Economics

Minor Area of Specialization: Macroeconomics and Monetary Theory  
Microeconomics  
Econometrics

**M.E.A.S., Economics, University of Wisconsin-Green Bay**, 1977.

Thesis: "The Significant Determinants of Average Farm Size: A Case Study in Montana and North Dakota"

**B.A., Economics, University of Wisconsin-Green Bay**, 1972.

## PROFESSIONAL EXPERIENCE:

**Assistant Professor**, Department of Business Computer Information Systems and Economics, **Western Carolina University**. Primary responsibilities on the undergraduate level include teaching Principles of Economics, Contemporary Economic Institutions, and Managerial Economics. Also, I teach a course in the Learning Community Program, which involves interdisciplinary education for new freshmen. I am a member of the graduate faculty. My primary responsibility in the MBA Program is teaching managerial economics. I served as Economics Director of the Center for Regional Development during 2002 and 2003. Editorial Board Member of *Mountain Rise*, an e-Journal dedicated to pedagogical scholarship. I have served as a member of the Library Committee, Department representative for the Combined Campaign of the United Way, and Chancellor's Distinguished Teaching Awards Committee, 1999-present.

**Visiting Assistant Professor**: Department of Economics, **Texas A&M University**. Primary responsibilities involved teaching Money and Banking, Managerial Economics, and Principles of Economics, August 1995 – August 1999.

**Graduate Teaching Associate**: Department of Economics, **University of Tennessee**. I taught Principles of economics, Intermediate Microeconomics and Intermediate Macroeconomics, January 1992 - August 1995.

**Graduate Student Advisor**, Department of Economics, **University of Tennessee**, August 1991 - December 1992.

**Graduate Teaching Assistant**: Department of Economics, **University of Tennessee**. I assisted with Principles of Economics, August 1990 - August 1991.

**Consultant: Hagler, Bailly and Company.** I helped develop a model to identify significant variables in the determination of bonus bids on tracts of land in the Gulf of Mexico. The project was undertaken to provide litigation support for the Federal Government in a three billion dollar legal case with the State of Louisiana, concerning the sharing of off shore oil well revenue with the State of Louisiana, summer 1985.

**Instructor: University of Wisconsin-Fox Valley.** I taught a survey course in economics, as well as Microeconomics, Macroeconomics, Money and Banking, and an Introductory Business Course. Served on various committees and made off campus presentations to professional groups, 1984-89.

**Instructor: University of Wisconsin-Green Bay.** I taught Micro and Macro Economics and also developed lab sections for both designed to improve math skills as well as help apply the economic concepts learned in lecture, 1982-83, 1980-81; also taught night courses in subsequent semesters.

**Instructor: University of Wisconsin-Oshkosh.** I taught Micro and Macro Economics as well as statistics, 1981-82.

**REFEREED  
RESEARCH:**

"The Macroeconomic Thought of Nicholas Barbon," *Journal of the History of Economic Thought*, Volume 29, Number 1, March 2007, (forthcoming).

"The Macroeconomic Thought of Sir William Petty," *Journal of the History of Economic Thought*, Volume 26, Number 3, September 2004, pp. 401-413.

"The Value of Learning Communities in the Economics Classroom," *Mountain Rise*, Volume 1, Number 1, spring 2003, pp. 1-17 (with A. Lewandowski).

"Adult Day Care Clients: A Distinct Population," *Journal of Gerontological Social Work*, Volume 4, Number 4, spring 1982, pp. 153-166 (with L. Abrahams).

**OTHER  
PUBLICATIONS:**

Book Review. "On Classical Economics" by Thomas Sowell, *Asheville Citizen-Times*, September 4, 2006.

Book Review. "The Mystery of Capital," by Hernando de Soto, *Asheville Citizen-Times*, April 3, 2006.

Book Review. "Moneyball," by Michael Lewis, *Asheville Citizen-Times*, April 4, 2005.

Book Review. "John Maynard Keynes: Fighting for Freedom, 1937-1946," by Robert Skidelsky, *Asheville Citizen-Times*, July 6, 2003.

"A Glimpse into WNC's Economic Future." *Asheville Citizen-Times*, November 7, 2002.

**CONFERENCE  
PROCEEDINGS:**

"The Value of Learning Communities in the Economics Classroom." *Proceedings of the Economics and the Classroom Conference*, March 2001, pp. 92-109 (with A. Lewandowski).

**CONFERENCE  
PAPERS AND  
PRESENTATIONS:**

"Threshold Market Analysis for Western North Carolina," Southern Economic Association Annual Meeting, Washington, D. C., November 18-20, 2005 (with Inhyuck Ha).

"The Wealth Effects of the Eastern Band of Cherokee Indians' Casino on the Regional Economy of Western North Carolina," Southern Economic Association Annual Meeting, New Orleans, LA, November 21-23, 2004 (with Inhyuck Ha).

"The Value of Learning Communities in the Economics Classroom," Southwestern Social Science Association Annual Meeting, San Antonio, Texas, April 16-19, 2003.

Discussant, "Alternate Approaches to Teaching Entrepreneurship," Charles F. Hawkins, Southwestern Social Science Association Annual Meeting, San Antonio, Texas, April 16-19, 2003.

"The Value of Learning Communities in the Economics Classroom," Economics and the Classroom Conference, Pocatello, Idaho, March 29-31, 2001 (with A. Lewandowski).

"The Macroeconomics of Sir William Petty," *Southwestern Social Science Association Conference*, New Orleans, Louisiana, March 26-29, 1997.

Chair, History of Economic Thought session, *Southwestern Social Science Association*, New Orleans, Louisiana, March 26-29, 1997.

#### **ACHIEVEMENTS AND HONORS:**

Finalist for the **Excellence in Teaching Liberal Arts Studies Award** in academic year 2005-2006. Nominated for the **Kneedler Professor of Excellence Award** in Academic year 2001-2002. Recognized by Phi Beta Lambda as **Outstanding Professor** at Texas A&M University, Spring 1999; Nominated for **Outstanding Teacher** in the College of Business at the University of Tennessee 1994-1995; **J. Fred Holly Fellowship**, Department of Economics, The University of Tennessee, 1991-92; **Secretary of the Economics Graduate Student Association**, The University of Tennessee, 1991-92; **Senior Distinction Paper**, "The Effect of Industrial Composition on Real Wage Rates," in final semester, The University of Wisconsin-Green Bay; **Graduated Cum Laude** from The University of Wisconsin-Green Bay.

#### **PROFESSIONAL MEMBERSHIP:**

American Economics Association; History of Economics Society.

#### **REFERENCES:**

Professor Richard K. Anderson  
Director of Undergraduate Studies  
Department of Economics  
Texas A&M University  
College Station, Texas 77843-4228

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